REP HEADLINE# 6228191

TRF# 321472

ORDER WORKSHEET

REP: TEL# 703 528 7800
CREDIT ADVISORY: AGENCY CREDIT RISK !!!

**CHANGES FROM REP NOV1/12 11.53
CHANGES *** WFTV-TV ***

\$\$\$ MOD# 4: UNAPPROVED REV #1 \$\$\$ ADV # CITY TAX FLIGHT DATES OCT30/12 ORDER # PRDCT AMERICAN CROSSROADS EST#694 COMMENTS: (LINE, ORDER, INVOICE) AGY. NAME CROSSROADS MEDIA LLC ADV. NAME ISS/AMER. CROSSROADS STATE TAX NOV5/12 WK-1 ALEXANDRIA, 66 CANAL CENTER PLAZA, CONTRACT # 6228191 VA 22314 CO-OP BILLING NEEDED SUITE 555 SALES PRSN WA- JOE KNAUER BUYER NAME EMILY MILHOAN CLASS: NATL. OFF.# 6556 LOCAL DATE NOV1/12 SALESMAN # REGIONAL

REP: TO LENA FR JULIE

OKD M9 PLS CFM, THX 11/1

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE ***** AMERICAN CROSSROADS

:LINE#: AGENCY ADVERTISER CODE = : LGTH : SEC : AGENCY EST# = 694 RATE START DATE

> :TOTL: :SPTS:

0

:LINE#:REP :CD: TIME PERIOD PROGRAM : EYEWITNESS NEWS 77 A 600A-900A AGENCY PRODUCT CODE = ഗ 500P-600P 30 30 \$2,250.00 \$2,250.00 11/2 11/4 11/2 11/4 END :SPTS: WEEK : DATE : /WK: INVT : 0 SUN FRI

PROGRAM : NEWS

ORD COM1: WE CAN OFFER

THIS IS A MAKE-GOOD FOR NOV2 ON LINE-37 FOR 1 SPOT/WK

REP: TEL# 703 528 7800

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ORDER WORKSHEET

REP HEADLINE# 6228191 TRF# 3214 \$\$\$ MOD# 4: UNAPPROVED REV #1 \$\$\$

TRF# 321472

HARRIS REPORT FROM REP FAX# 703 528 7880 **CHANGES** *** WFTV-TV *** NOV1/12 11.53

STATION MAKEGOOD OFFERS:
M9 OK'D BUY#37 :LINE#:REP :CD: :LINE#: TIME PERIOD MISSED: FRI/500P-600P OFFER: SUN/600A-900A CMT:WE CAN OFFER : LGTH : SEC : RATE NOV2 START END :SPTS: WEEK:
DATE : /WK: INVT : 30S CONTRACT TOTAL TOTAL SPOTS \$2,250.00 \$2,250.00 (OCT31/12) PLS ADVISE. DAYS 147550.00 65 :TOTL:

NOV/12 147550.00

MARKET TOTALS \$421,571 WFTV 35% WKMG 19% WOPX 0% WESH 29% WOFL 15% WKCF 1% WRDQ 1% EFTV 0% WRBW 0% CABL 0%

SVC- NSI P-CLASS, PLAN, SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES DEMOS- RA35+* L-LENGTH M-MAKEGOOD N-PROGRAM NAME